

Challenges and Opportunities in Long Term Care – Expert Panel

June 28, 2018



Disclosures



Lou Ann Brubaker is the President of Brubaker Seminars. The conflict of interest was resolved by peer review of the content.

Jeff Baird is the Chairman of the Health Care Group with Brown & Fortunato. The conflict of interest was resolved by peer review of the content.

Dan Brown declares no conflicts of interest or financial interest in any product or service mentioned in this program, including grants, employment, gifts, stock holdings, and honoraria.

Michael Burns declares no conflicts of interest or financial interest in any product or service mentioned in this program, including grants, employment, gifts, stock holdings, and honoraria.

Learning Objectives



- > Discuss the proposed shifts in Medicare reimbursements and how they affect the long-term care facility and pharmacy provider.
- > Discuss the legal issues in contracting with facilities and how to avoid pitfalls.
- > Evaluate the return on investment potential of enlarging your footprint in the long-term care market.

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Panel Discussion



➤ Panelists:

- > Jeff Baird, Esq, Health Care Group, Brown & Fortunato, PC
- > Dan Brown, Care Capital Management
- > Lou Ann Brubaker, Brubaker Seminars
- > Michael Burns, RPh, AuBurn Pharmacies

➤ Moderator:

> Bri Morris, PharmD, National Community Pharmacists Association

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2